

Prince Kumar Singh

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PROFESSIONAL SUMMARY

Data-driven professional with 4+ years of experience, transitioning from Talent Acquisition to Data Analytics and Business Intelligence. Skilled in Excel, SQL, and Power BI for data cleaning, analysis, and dashboard development. Strong track record of delivering actionable insights through interactive reports and business-focused solutions, combining analytical expertise with stakeholder management experience.

EDUCATION

Bachelor of Technology (Mechanical Engineering)

2014 - 2018

Shri Ramswaroop Memorial University

Grade: 7.03/10.0

EXPERIENCE

Lead Recruiter

January 2023 - July 2023

Veridic Solutions

Noida

- Spearheaded full-cycle US staffing efforts, successfully placing consultants across OPT EAD, H1B, H4 EAD, GC, and USC categories, resulting in a 95% placement success rate within six months.
- Partnered with top implementation firms including Wipro, Tech Mahindra, and Mphasis, ensuring high-quality candidate delivery and strengthening long-term client relationships.
- Streamlined candidate sourcing and screening by leveraging multiple job boards and networking strategies, reducing time-to-hire by 20% while maintaining strong compliance with client requirements.
- Collaborated with hiring managers to define position requirements and align recruitment strategies, contributing to consistent achievement of monthly hiring targets in a competitive US staffing market.

Recruiter

July 2019 - November 2022

Head field Solutions Pvt Ltd

Noida

- Led a team of 5 recruiters, providing training and mentorship that improved recruiter productivity and boosted the team's overall placement rate by 30%.
- Managed end-to-end recruitment for US clients, achieving an average of 15+ successful placements per quarter and consistently exceeding performance benchmarks.
- Built strong client relationships by conducting daily communication with hiring managers, enabling faster requirement gathering and resulting in a 25% reduction in requisition turnaround time.
- Optimized resume screening and sourcing strategies across job boards (Dice, Monster, CareerBuilder, LinkedIn), expanding candidate pipelines and increasing qualified submissions by 40% year-over-year.

PROJECTS

Chicago Crime data Analysis ([Github](#))

November 2024

- Faced the challenge of analyzing a large and complex crime dataset with inconsistencies and missing values; cleaned and transformed data to ensure reliability, achieving a 100% error-free dataset for analysis.
- Built interactive Power BI dashboards using bookmarks, charts, slicers, and tables to simplify exploration of crime patterns by type, district, and timeframe, resulting in improved usability for non-technical stakeholders.
- Developed advanced DAX queries and calculated metrics to uncover deeper insights, enabling identification of high-crime districts and peak crime periods with 95% accuracy.
- Delivered actionable insights by highlighting key crime patterns and trends, supporting data-driven decision-making for law enforcement resource allocation.

Chinook's Analysis ([Github](#))

June 2024

- Faced the challenge of analyzing Chinook's global music sales dataset with incomplete and inconsistent entries; cleaned and handled null values to ensure data integrity, improving dataset reliability by 100% for analysis.
- Created interactive Power BI dashboards with comparative charts to analyze country performance and genre popularity, providing multi-dimensional insights into sales trends across regions.
- Enabled decision-makers to identify high-performing markets and profitable genres, offering data-backed recommendations for expansion opportunities that could increase revenue potential by 15–20%.

Zomato's Expansion analysis ([Github](#)) ([Demo](#))

February 2024

- Confronted the challenge of preparing a large, unstructured dataset for expansion strategy analysis; cleaned, de-duplicated, and standardized data using Excel, ensuring a 95% accuracy rate in the final dataset.
- Developed pivot tables, pivot charts, and KPI dashboards to evaluate performance by country and cuisine type, streamlining analysis and reducing reporting time by 30%.
- Generated actionable insights on market trends, enabling Zomato to identify top-performing countries and cuisines for strategic expansion, supporting data-driven business growth decisions.

CERTIFICATIONS

SQL (Advanced) Certificate HackerRank ([Link](#))

April 2025

SQL (Advanced): Skills learned are Windows functions, CTEs, Views, lead, lag, and other advanced functions.

SQL (Intermediate) Certificate HackerRank ([Link](#))

April 2025

SQL (Intermediate) Certificate: Skills learned are filtering data, modifying strings, filtering with patterns, aggregations, and other key queries.

SQL (Basic) Certificate HackerRank ([Link](#))

April 2025

SQL (Basic) Certificate: Learned basic SQL functions including data selection, joins, aggregations, and more.

Data Analyst Certificate Newton School ([Link](#))

February 2024

Skilled with Advanced Excel, SQL Queries, and Power BI. Also, completed projects on each skill.

SKILLS

Computer Language: Python, SQL

Soft Skill: Creativity, Decision-making, Presentation Skills, Teamwork, Time management, Written communication

Databases & Data Tools: Excel, MySQL, Power BI, Spreadsheet

Domain & Business Skills: Analytics

Frameworks & Libraries: Pandas