

Nishi Kiran

[Leetcode](#)

PROFESSIONAL SUMMARY

Experienced process associate with monitoring and maintaining production process with in-depth knowledge of processes, advanced business skills and a keen eye for detail. Process associate with monitoring and maintaining production processes. Coordinated with teams to achieve objective, conducted audits to ensure compliance and implemented process changes to enhance productivity. Met or exceeded sales targets. Eager to join the team to deliver mission-critical technology and business solutions. I am a driven individual with the ability to adapt to any situation and proven potential to grow self and others.

EDUCATION

Bachelor of Technology (Computer Science)
AIEM

2017 - 2021
Grade: 8.06/10.0

EXPERIENCE

Retail process associate
Amazon

April 2022 - May 2024
Bangalore(Remote)

- Monitored and ensured the accuracy of the **Operations team** through regular audits and process improvement initiatives.
- Proposed **process enhancements**, driving measurable gains in efficiency and effectiveness.
- Recognized with **ROOKIE and STELLAR awards** for consistently delivering strong results and exceeding performance goals.

PROJECTS

Chinook Music Store Project ([Github](#))

August 2025

- Conducted data analysis on the *Chinook music store database* containing information on customers, invoices, employees, and music inventory.
- Explored sales patterns across regions, customer segments, and genres to identify **high-value customers** .
- Built queries to measure **revenue by country, customer lifetime value, and country wise sales performance**.
- Provided actionable insights to optimize **marketing strategy, customer engagement, and inventory management**.

Zomato Restaurant Analysis ([Github](#))

April 2025

- Conducted data analysis on the *Zomato Restaurants Expansion*, analyzed data from **5,000+** restaurants covering location, cuisine type, average cost, and customer ratings.
- Identified cuisine trends and conducted **competitive analysis across 15+ locations** to evaluate market opportunities.
- Recommended **6 high-potential locations** with **20% lower competition** and **ratings above 3.5/5**, projecting a **30% higher success rate** for new openings.

CERTIFICATIONS

Data Science Certification Course Newton School

April 2025

- Gained hands-on experience with **Excel, SQL, Power BI** for data analysis.
- Worked on **real-world projects** involving data cleaning, visualization, and building predictive models to solve business problems.
- Built **data visualizations and dashboards** to clearly present trends, patterns, and key performance indicators.

NPTEL -Database Management System -

January 2020

- Practiced SQL queries for data retrieval, manipulation, and database management.
- Acquired hands-on skills in SQL for designing, managing, and querying relational databases.
- Learned about keys (primary, foreign, candidate) and relationships between tables.

SKILLS

Computer Languages: Python, SQL

Data Tools: Power BI

Software Packages: Excel

Soft Skills: Verbal/nonverbal communication, Written communication, Time management, Decision-making, Teamwork, Critical Thinking, Responsibility, Openness, People skills, Communication Skills

Others: Microsoft Office, Spreadsheet