

Satyam Kumar Mishra

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PROFESSIONAL SUMMARY

SCM and PPC Specialist with 4+ years of experience in procurement and data analytics. Proficient in ERP (D365), Excel, SQL, and Power BI with a strong focus on connecting supply chain domain knowledge with data-driven insights. Improved stock availability by reducing stockouts by 15% and lowering inventory costs by 12%. Skilled in inventory control, vendor management, and creating real-time operational reports and dashboards.

EDUCATION

Bachelor of Technology (Mechanical Engineering) Modern Institute of Engineering Technology	2019 - 2022 Grade: 8.31/10.0
Diploma Supreme Knowledge Foundation Group of Institution	2015 - 2018 Grade: 8.7/10.0
Intermediate (Class XII) Shree Satyanarayan Madhav Mishra Vidyalaya	2012 - 2014 Grade: 47.4%
Matriculation (Class X) Belur Janata High School	2002 - 2012 Grade: 46.7%

EXPERIENCE

Executive April 2022 - Present
Lenskart Solutions Limited *Bhiwadi , Rajasthan*

- Leveraged data analytics tools (Excel, SQL, Power BI, Microsoft Dynamics 365) to track inventory KPIs, analyze stock movements, and generate actionable MIS reports—resulting in a 10% reduction in stockouts and 12% lower holding costs while maintaining a 15-day DOH.
- Developed and visualized procurement and inventory data, enabling real-time insights for demand forecasting, supplier performance, and material planning—supporting timely decision-making and improving supply chain efficiency across local and international operations
- Managed and analyzed inventory data using Excel, ERP systems, and Power BI, ensuring 98% stock accuracy and real-time visibility; conducted data-driven analysis to reduce excess stock, minimize shortages, and cut carrying costs by 20%; developed interactive dashboards to monitor stock movements and support procurement decisions; performed regular audits to enhance accuracy and compliance; and collaborated with cross-functional teams to align inventory strategies with demand forecasts and business goals.

Supervisor December 2021 - February 2023
BMN ALLOY STEEL PVT LTD *Howrah, west Bengal*

- Led end-to-end production planning and operational control, implementing Pull Push systems, managing manpower, optimizing cycle and lead times, and monitoring OEE and KPIs to improve machine uptime and drive continuous improvement across manufacturing operations.
- Executed Material Requirement Planning (MRP) for raw and packaging materials using demand forecasts, BOM, and inventory levels—ensuring availability without overstocking, reducing material shortages, and supporting on-time customer order fulfillment with zero dispatch delays.
- Managed procurement processes including material sizing, RFQs, purchase negotiations, and PO preparation with approval coordination; maintained SLA reports, OMR, and Production vs. Sales MIS to improve cost efficiency, supplier performance, and strategic decision-making.

DIPLOMA ENGINEER TRAINEE (DET) December 2017 - December 2018
JAY BHARAT MARUTI LTD *Ahmedabad, Gujarat*

- Implemented preventive maintenance schedules and conducted regular facility audits, ensuring data-backed identification of issues, reduced downtime, and strict adherence to safety and quality standards; maintained detailed maintenance logs and daily reports to support operational analytics and compliance.
- Collaborated with logistics and production teams to meet daily output targets while reconciling shop floor data with inventory systems—enhancing production accuracy, supporting root cause analysis, and driving continuous improvement through actionable operational insights.

PROJECTS

- Data cleaning and transformation using SQL: Processed Instagram datasets (Users, Posts, Likes, Comments, Hashtags) by applying SQL functions (IS NULL, TRIM, DISTINCT, JOIN) to ensure accuracy, consistency, and reliable analysis.
- Descriptive and trend analysis for user insights: Used COUNT, AVG, GROUP BY, DATE, and MONTH to identify engagement patterns, peak activity periods, and user behavior trends; segmented users to highlight high-impact creators and potential brand advocates.
- Performance measurement and campaign optimization: Generated insights using KPIs (CTR, impressions, conversions) and evaluated content effectiveness through A/B testing to support data-driven marketing decisions.

Restaurant Expansion Analysis ([Github](#))

February 2025

- Market analysis using global restaurant datasets: Analyzed competition levels, average ratings, spending trends, and economic indicators (GDP per capita) to identify high-potential countries for expansion.
- Data cleaning and enrichment using Excel: Cleaned and transformed data with TRIM, VLOOKUP, PivotTables, and integrated external economic metrics to generate accurate and strategic insights.
- Insights and strategic recommendations: Identified the Philippines, Indonesia, and Qatar as strong expansion markets (avg. ratings 4.0); highlighted service gaps such as low table booking (12%) and online delivery availability (26%); recommended city-specific pricing strategies and inclusion of trending/local cuisines for competitive positioning.

CERTIFICATIONS

Data Science Newton School

November 2024

- Currently pursuing a comprehensive Newton 's Data Science certification program encompassing data analysis, machine learning, statistical modeling, and data visualization.

Google Data Analytics Coursera ([Link](#))

June 2023

- Gather, organize, and interpret data to help others make decisions
- Data collection, Data cleaning, Data transformation, Data analysis, Data Visualization, Making Dashboard.
- MS Word, MS Excel, MS PowerPoint, Google Sheets (Spreadsheets), Power BI, Tableau, SQL, R Programming

SKILLS

Computer Languages: SQL, SQL, Python**Data Tools:** Power BI, Power BI**Software Packages:** Excel, MySQL, Excel**Soft Skills:** Team Building, Decision-making, Teamwork, Responsibility, Communication Skills**Others:** Microsoft Office, Spreadsheet, Tableau, Analytics**EXTRA-CURRICULAR ACTIVITIES**

- Captain, College Cricket Team – Led team to tournament victory.
- Core Member, College Fest Committee – Managed event planning and coordination.
- Team Leader, Lenskart Competition – Led team to successful task execution in internal challenge.