

Ankit Sharma

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PROFESSIONAL SUMMARY

Results-driven Business Analyst with 3.5+ years of experience in Retail Analytics, Data Engineering, and Business Intelligence within multi-country retail environments. Proven track record building production-grade ETL pipelines using PySpark and Azure Databricks, delivering executive-ready Power BI dashboards, and driving measurable cost savings through inventory and freight optimization. Recognized with Spot Awards (FY23-24, Q3 & Q4) for cross-functional impact and stakeholder alignment across GCC regions.

EDUCATION

Postgraduate Diploma (Data Science) Great Lakes Executive Learning Bangalore	2021 - 2022 Grade: 9.0/10.0
Bachelor of Engineering (Mechanical Engineering) Radharaman institute of technology and science bhopal	2013 - 2017 Grade: 7.28/10.0

EXPERIENCE

Associate Business Analyst October 2022 - Present
Datalabs, Landmark Group *Bengaluru*

- **Retail Analytics & Optimisation:** Delivered data-driven insights for in-season **retail planning, stock transfers, and pricing strategies** - enabling faster, more confident decisions for merchandising planners across GCC markets.
- **Data Visualisation & Reporting:** Designed interactive Power BI dashboards and **automated reports tracking KPIs**, sales trends, and inventory metrics shared with C-level and senior stakeholders.
- **Compliance & Financial Impact:** Monitored inventory policy **compliance** and **assessed financial impact** of stock movement to optimise profitability across multiple territories.
- **Stakeholder Collaboration:** Collaborated **cross-functionally with business teams** to gather requirements and translate them into scalable analytics solutions on Azure Databricks.

PROJECTS

Freight Optimisation March 2023

- **Problem:** Low-cover items were stocking out due to delayed shipments, while high-cover items were unnecessarily tying up working capital with no visibility into freight scenarios for decision-making.
- **Approach:** Developed freight optimization logic to prepone shipments for low-cover items and postpone freight for high-cover slow movers, along with a Power BI dashboard for freight scenario analysis, costs, and delivery timelines.
- **Impact:** Reduced stockout incidents, lowered average inventory cover by 3 weeks to free up working capital, and achieved average freight savings of 0.2M per month.
- **Tools & Technologies:** **PYSpark, SQL, Power BI**

Stock Availability Dashboard March 2023

- **Problem:** Planners lacked visibility into stock availability across territories, brands, subclasses, and item levels, causing delayed action on availability gaps.
- **Approach:** Automated a weekly Power BI dashboard to track stock availability, replenishment levels, potential availability, and broken stock % across all stores.
- **Impact:** Enabled proactive action on stock gaps and improved responsiveness and stock monitoring across store levels.
- **Tools & Technologies:** **PySpark, SQL, Power BI**

Inventory Management December 2022

- **Problem:** Uneven stock distribution across GCC countries led to overstock in low-performing territories and stockouts in high-performing regions.
- **Approach:** Built an inter-territory inventory transfer solution to dynamically route stock across GCC countries and provided stock balancing recommendations for stakeholder review.
- **Impact:** Achieved 95% stakeholder compliance on recommendations, reducing excess inventory and improving sell-through rates.
- **Tools & Technologies:** **PySpark, SAS, Excel**

CERTIFICATIONS

SQL (Intermediate) Certificate hackerrank ([Link](#))

January 2026

- It includes complex joins, unions, and sub-queries

Python hackerrank ([Link](#))

April 2022

- The course covers topics such as scalar types, operators and control flow, strings, collection, iteration

SKILLS

Computer Languages: Machine Learning, Python, SQL, SQL, Python

Data Tools: Power BI, NumPy, Power BI

Software Packages: Virtualization, Pandas, Matplotlib, Excel, Excel

Others: Generative AI, Analytics, OpenAI API, GenAI, Google Cloud Platform