# **Amar Kumar**

LinkedIn • Github

#### PROFESSIONAL SUMMARY

Results-driven professional with 3+ years of experience working with data to generate actionable insights. Skilled in SQL, Power BI, Excel with a strong ability to transform complex datasets into meaningful solutions. Background includes work in healthcare, focusing on improving operational performance and analyzing client financials. Known for problem-solving, attention to detail, and delivering data-driven outcomes that support business growth.

### **EDUCATION**

Bachelor of Technology (Metallurgical and materials Engineering)2017 - 2021NIT, BhopalGrade: 7.8/10.0Intermediate (Class XII)2015 - 2016DAV, NoidaGrade: 80.0%Matriculation (Class X)2014 - 2015DAV, NoidaGrade: 9.6/10.0

### **EXPERIENCE**

Consultant- Analytics

March 2024 - November 2024

Remote

Fintact Corporate Solution

- Analyzes nurses' performance data, including billable hours, non-billable hours, and total hours, to derive actionable insights for management to evaluate Nurse's Bonus.
- Built and maintained Excel dashboards to evaluate nurse hours, analyze productivity, and track performance metrics.
- Generated actionable insights through data analysis to support decision-making.
- Collaborated directly with client teams, participating in meetings to present findings and provide analytical support.

# Assistant System Engineer

May 2021 - July 2023

Noida

Tata Consultancy Services

- Provided technical support and issue resolution for a customized Salesforce Veeva CRM platform used by sales and medical representatives for managing pharmaceutical sales and marketing.
- Handled and resolved high volumes of support tickets related to login issues, email configurations, role assignments, and other CRM functionalities while ensuring strict adherence to SLA compliance.
- Developed expertise in Veeva CRM within 6 months, improving ticket resolution efficiency and client satisfaction.
- Utilized Excel and SQL to analyze CRM data for reporting and troubleshooting, enabling data-driven insights and informed decision-making.
- Collaborated effectively with sales reps, medical reps, and managers to ensure seamless CRM operations and support business processes.
- Strengthened problem-solving abilities, client communication skills, and hands-on experience with CRM systems and data analysis.

## PROJECTS

# Instagram Database Clone - SQL ( Demo )

July 2024

- Designed and implemented a relational database simulating Instagram's core features (users, photos, comments, tags, followers).
- Built normalized schema with primary keys, foreign keys, and relationships to ensure data integrity.
- Inserted sample datasets and executed advanced SQL queries using joins, aggregate functions, and subqueries.
- Solved real-world SQL problems (e.g., finding most active users, popular tags) to demonstrate query optimization and analytical skills.

# Business Insight 360 - Power BI ( $\underline{\mathsf{Demo}}$ )

June 2024

- Imported and integrated data from two different sources MySQL and Excel containing more than 1 million records.
- Performed data modeling to build relationships and ensure data consistency.

- Designed a multi-view dashboard in Power BI covering 6 departments sales, finance, supply chain, executive, marketing, and products.
- Analyzed sales trends and created insights to facilitate data-driven decisions.
- The dashboard aimed to scale business processes by 10%, improving overall performance.

### **CERTIFICATIONS**

Excel Codebasics (Link)

July 2024

• Completed Codebasics' **Beginner-to-Advanced Excel Course**, mastering Excel, Power Query, Pivot Tables, and DAX through real-world projects with 1M+ records. Earned a **Certificate of Completion**.

Power BI Codebasics ( Link )

February 2024

• Completed Codebasics' **Project-Driven Power BI Course**, covering end-to-end business analytics from data modeling to dashboard deployment using real-world datasets (1M records). Gained hands-on skills across **finance**, **sales**, **marketing**, **and supply chain** domains.

## **SKILLS**

Computer Languages: SQL Data Tools: NumPy, Power BI Software Packages: Excel, Pandas

Soft Skills: Communication Skills, Teamwork, Delegating tasks, Team Building, Written communication, Verbal/nonverbal

communication
Others: Analytics

### EXTRA-CURRICULAR ACTIVITIES

- Chess Enthusiast Represented college at inter-university chess tournaments; strengthened analytical and problem-solving skills.
- Cricket Team Player Played as part of college cricket team; developed teamwork, leadership, and strategic thinking on-field.
- IEEE Member Actively participated in IEEE student chapter events; organized workshops and seminars on technology and innovation.